

To : Athenians Sea carriers LTD

DATE: 05-janv-07

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Your reference No. : Fax 3/01/07  
 Our Quotation No. : Q20070005  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.1	C10T0DRA0100	48*48 Digital Controller	1	€104,1	€104,1	6
Item 1.2	C40A5G0AS03100	96*96 Advanced controller	1	€587,3	€587,3	6
Item 1.3	C40B5G4AS09100	96*96 High performance Controller	1	€838,7	€838,7	6
Item 1.4	C40A5G1AS03100	96*96 Advanced controller	1	€631,0	€631,0	6
Item 1.5	C40A5G0AS03100	96*96 Advanced controller	1	€587,3	€587,3	6
Item 2.1	C10T0DRA0100	48*48 Digital Controller	1	€104,1	€104,1	6
Item 2.2	C40A5G0AS03100	96*96 Advanced controller	1	€587,3	€587,3	6
Item 2.3	C40B5G4AS09100	96*96 High performance Controller	1	€838,7	€838,7	6
Item 2.4	C40A5G1AS003100	96*96 Advanced controller	1	€631,0	€631,0	6
Item 2.5	C40A5G0AS03100	96*96 Advanced controller	1	€587,3	€587,3	6
Item 3	Service to upload from all existing devices the whole configuration and to download to new controllers Service made at Brussels, supposing all old devices are still worlikng properly and being shipped to Yamatake Europe 2 weeks in advance 2 days for the 10 units		2	€800,0	€1 600,0	at reception of old devices
The service does only include the Uploading and Dowloading						
			Total	EURO	7 096,81	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	7 096,81	
			VAT 21%	EURO		
			Total	EURO	7 096,81	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms: FCA Melsele - Belgium
- Payment Terms: Advance payment by T/T remittance
- Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment: Not allowed.
- Shipping Route: By Air freight
- Validity: 60 days from quotation date.
- Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)